MEDIAKIT 2022



Machine Elements and Components

Mechanical Drive Technology

Electric Drive Technology

Electrical Engineering and Automation

Software and Digitization











tedo.link/me-mediakit-2022

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1 Title: [me] Magazin für nachhaltige Maschinenkonstruktion

2 Brief Description: [me] informs designers and developers about trends, innovations

and ideas for the sustainable design of machines and plants in interdisciplinary teams. [me] shows how designers can improve the energy and resource efficiency of their developments by means of simulation and digital twins as well as by using lightweight construction, modern materials and efficient drive and automation solutions. In the process, [me] also sheds light on the role of hidden champions in machines: seals, dampers, couplings, bearings, gearboxes, hydrau-

lics, pneumatics and clamping technology – there are also exciting further developments in these basic elements. The inclusion of topics from electrical drive technology and automation as well as software tools provides designers and developers with the tools thou need for

tools provides designers and developers with the tools they need for their daily work. [me] stands for competent technical journalism and is aimed at design engineers, purchasers, development managers and executives who want to develop mechatronically clean and

sustainable machines that are fit for the future in a digital world.

3 Target Group: Users and experts from all areas of mechatronics
4 Frequency: 6 x per year

4 Frequency: 6 x per year 5 Format: DIN A4

6 Volume: 51st volume 2022

7 Subscription Prices:

8 Memberships/Participation: none

9 Publishing Company: TeDo Verlag GmbH

Postal Address • P.O.Box 2140 • 35009 Marburg

Delivery Address • Zu den Sandbeeten 2 • 35043 Marburg

ISSN-Nr. 1868-6036	Trade Journal		ePaper		Trade Journal + ePaper	
133N-W. 1000-0030	Germany	Abroad	Germany	Abroad	Germany	Abroad
Annual subscription	€ 76 (plus 28 € shipping)	€ 76 (plus 34 € shipping)	€ 51	€ 51	€ 112 (incl. shipping)	€ 118 (incl. shipping)
Price per copy	€ 16 (plus shipping)	€ 16 (plus shipping)	€ 13	€ 13	€ 22.40 (plus shipping)	€ 22.40 (plus shipping)

All prices incl. statutory VAT.

10 Schedule/Editorial Calendar: see page 4

11 Publisher: Dipl.-Stat. B. Al-Scheikly

12 Advertisements: Markus Lehnert, Advertising Manager

Phone: +49 6421 3086-594 E-Mail: mlehnert@tedo-verlag.de

13 Editors: Wolfgang Kräußlich, Chief Editor

Phone: +49 6421 3086-204

E-Mail: wkraeusslich@tedo-verlag.de

14 Print Run: 14,000 copies

15 Volume Analysis: 2020 = 4 Issues

Total Size: 224 pages = 100.0% Editorial Part: 182 pages = 81.2% Ad Section: 42 pages = 18.8%

Bound-in Inserts: 0 pages = 0.0% Publisher's Ads: 7 pages = 2.9%

Inserts: 0



1+2 (May) Issue and Deadlines	Focus Topic	Machine Elements and Components	Mechanical Drive Technology	Electric Drive Technology	Electrical Engineering and Automation	Software and Digitization	Fairs and Events
Publication Date: 09.05.2022 Advertising Deadline: 22.04.2022 Editorial Deadline: 11.04.2022	Mobile Machinery Food Industry Special: Hannover Messe Sustainable Packaging Concepts	Standard Parts and Set-up Elements Clamping and Gripping Systems Synthetic and Composite Materials Cable Bushings and Glands Sealing Technology	Precision Gearboxes Plain Bearings Swivel Units Clutches and Brakes Hydraulic Drives and Cylinders	Synchronous Motors Frequency Converter Magnetic Levitation Systems Decentralized Drive Solutions Position Sensor Technology	PLC Controls Wireless Communication Temperature and Flow Measurement Safety Switches and Contactors Lighting Systems	CAD, FEM and CAE Tools Condition Monitoring, Big Data and Cloud Digital Prototyping	Hanover, 30.05. – 02.06.2022
Product Overviews	/s Products Hannover Messe 2022, Industrie 4.0 - Digitalization						

3 (Jun) Issue and Deadlines	Focus Topic	Machine Elements and Components	Mechanical Drive Technology	Electric Drive Technology	Electrical Engineering and Automation	Software and Digitization	Fairs and Events
Publication Date: 10.06.2022 Advertising Deadline: 27.05.2022 Editorial Deadline: 13.05.2022	Robotics Drive Energy Efficiency	Brushes, Rollers and Profiles Composites and Light- weight Construction Ceramic Materials Seals and Connection Technology Pneumatics and Vacuum Technology	Large Gearboxes Rolling Bearings Screw Jacks Shaft-hub Connections Pneumatic Cylinders and Valves	Linear Drives Piezo Actuators Motor Connection Technology Braking Resistors Motion Controller	Panel PCs and HMI Switches and Gateways Precision Metrology Cable Routing and Connectors	Digital Twin PLM and PDM MCAD and ECAD	automatica Munich, 21.06. – 24.06.2022
Product Overviews	rviews Safety Engineering						



4 (Sep) Issue and Deadlines	Focus Topic	Machine Elements and Components	Mechanical Drive Technology	Electric Drive Technology	Electrical Engineering and Automation	Software and Digitization	Fairs and Events
Publication Date: 01.09.2022 Advertising Deadline: 15.08.2022 Editorial Deadline: 04.08.2022	Packaging Machines Special: Motek-Messe Sustainability through Lightweight Construction Special with rehetik + dhf Fachpack	Standard Parts and Set-up Elements Springs and Dampers Screwing, Gluing, Welding Manual Workstations Pipe Fittings and Hose Nipples	Rack and Pinion Gearbox Linear Bearings Lubricants and Tribology Axles and Couplings Pumps and Compressors	Small Engines Electric Cylinder Geared Motors Frequency Converter Intelligent Motors	Industrie-PCs Identification Systems and RFID Image Processing Systems Terminal Blocks and Connection Technology	Fluid and Thermal Simulation Cloud-based Engineering Services Calculation and FEM	Nuremberg, 27. – 29.09.2022 all about automation friedrichabition Chemnitz, 28. – 29.09.2022 Motek Stuttgart, 04. – 07.10.2022
Product Overviews	Products Motek, Linear T	echnology					

5 (Oct) Issue and Deadlines	Focus Topic	Machine Elements and Components	Mechanical Drive Technology	Electric Drive Technology	Electrical Engineering and Automation	Software and Digitization	Fairs and Events
Publication Date: 04.10.2022 Advertising Deadline: 19.09.2022 Editorial Deadline: 06.09.2022	Additive Manufacturing Resource and Energy Efficiency through Software	Standards and Seals Clamping Technology and Gripping Systems Lightweight Construction and 3D Printing Switch Cabinets and Housings Valve Technology and Fluid Technology Supplies	Planetary Gears Rolling and Plain Bearings Spindles Compensation Elements Hydromotors	Servo Drives Motor Contactors Stepper Motors Drive Controller IE3/IE4 Motors	Soft PLC and Codesys Fieldbus Systems, IO-Link and AS-i Light Grids and Barriers Contactors and Relays	CAD Software and Hardware Virtual Commissioning Al in Construction	München, 24.10. – 30.10.2022 formnext Frankfurt am Main, 15.11. – 18.11.2022
Product Overviews	Additive Manufacturing						

6 (Nov) Issue and Deadlines	Focus Topic	Machine Elements and Components	Mechanical Drive Technology	Electric Drive Technology	Electrical Engineering and Automation	Software and Digitization	Fairs and Events
Publication Date: 27.10.2022 Advertising Deadline: 11.10.2022 Editorial Deadline: 29.09.2022	Electronics Manufacturing Special: SPS-Messe Sustainability in Product Life Cycle	Hoses and Connection Technology Clamping Technology and Grippers Materials and Joining Technology Set up Elements and Handles Springs and Vibration Dampers	Micro Gearboxes Plastic Plain Bearings Oils and Greases Safety Couplings Vacuum Systems	Torque Motors Drive Safety Absolute Encoder Linear Axes Micro Motors	Mobile Control Systems OPC UA and Cloud Connection Laser Sensors Power Supplies and Distributors Signal Lamps	Collaborative Product Development Virtual und Augmented Reality (VR/AR) MES and ERP for Designers	electronica Munich, 15. – 18.11.2022 SpS smart production solutions Nuremberg, 08. – 10.11.2022
Product Overviews	Products SPS 2022, Mo	tion Control					

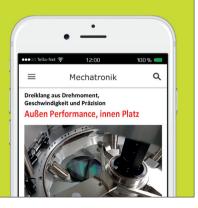


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1 Advertising Formats and Prices: (All prices shall be subject to the applicable VAT rate.)

	N N	Width x Height				
Format	Print Space	Bleed (add 3mm trim on each side)	b/w	2c	3c	4c
Front Page	-	-	-	-	-	€ 5,950
Cover Pages	-	210mm x 297mm	€ 4,410	€ 4,820	€ 5,230	€ 5,640
1/1 Page	185mm x 270mm	210mm x 297mm	€ 4,100	€ 4,510	€ 4,920	€ 5,330
1/2 Junior Page (DIN A5)	140mm x 190mm	148mm x 210mm	€ 2,410	€ 2,790	€ 3,150	€ 3,260
1/2 Page Vertical	90mm x 270mm	105mm x 297mm	€ 2,150	€ 2,530	€ 2,890	€ 3,000
1/2 Page Horizontal	185mm x 130mm	210mm x 148mm	€ 2,150	€ 2,530	€ 2,890	€ 3,000
1/3 Page Vertical	60mm x 270mm	70mm x 297mm	€ 1,440	€ 1,760	€ 2,080	€ 2,140
1/3 Page Horizontal	185mm x 90mm	210mm x 100mm	€ 1,440	€ 1,760	€ 2,080	€ 2,140
1/4 Page	90mm x 130mm	105mm x 148mm	€ 1,130	€ 1,410	€ 1,670	€ 1,750
1/4 Page Vertical	45mm x 270mm	52mm x 297mm	€ 1,130	€ 1,410	€ 1,670	€ 1,750
1/4 Page Horizontal	185mm x 65mm	210mm x 74mm	€ 1,130	€ 1,410	€ 1,670	€ 1,750
1/8 Page	90mm x 65mm	105mm x 74mm	€ 570	€ 810	€ 985	€ 1,020
1/8 Page Vertical	45mm x 130mm	52mm x 148mm	€ 570	€ 810	€ 985	€ 1,020
1/8 Page Horizontal	185mm x 30mm	210mm x 39mm	€ 570	€ 810	€ 985	€ 1,020
Product Overview	91mm x 110mm	-	€ 500	-	-	€ 590



2 Surcharges: Coloured advertisments are printed according to the Euroscale.

All other colours are special colours.

Colour Surchar.	1/1 P.	1/2 P.	1/3 P.	1/4 P.	1/8 P.	Product Overview	
2 colours	€ 410	€ 380	€ 320	€ 280	€ 240	-	
3 colours	€ 820	€ 740	€ 640	€ 540	€ 415	-	
4 colours	€ 1,230	€ 850	€ 700	€ 620	€ 450	€ 130	
Special Colour	On request						

Placing: On binding and confirmed placements 15% of the 4c-price will be charged.

Colour Surcharges: Non-discountable

Format Surcharges: For special placements there is a 15% surcharge on the 4c-price for the

following formats:

• Table of Contents

• Editoriall

For advertisements over binding and bleed advertisements 15% on the

basic price will be charged.

All prices are subject to legal VAT at the statutory rate.

3 Discount: For orders accepted within one insertion year

Agency Discount: 15%

4 Job Ads: For job advertisements we grant 15% discount on the respective basic price.

5 Special Advertising Formats:

Bound-in Inserts: Delivery quantity: 14,500 pieces

Delivery: see Formats and Technical Data on p. 14 80 - 135g/m² 2 pages € 4,100.-

> 4 pages € 6,670.-8 pages € 9,180.-

more than 8 pages on request

136 - 170g/m² 20% surcharge on the basic price ab 170g/m² 25% surcharge on the basic price

Inserts: Delivery quantity: 14,500 pieces

Delivery: see 'Formats and Technical Data' on p.14

Full supplement each 1,000 copies

up to 25g € 3,870.- € 282.- up to 50g € 6,460.- € 472.- above 50g on request on request

Postcards/Samples: Delivery quantity: 14,500 pieces

Delivery: see 'Formats and Technical Data' on p.14 Adhesive inserts up to 5g (witho. mount.) \in 100,- % Mechanical bonding \in 90,- %

Manual bonding on request

6 Contact: Markus Lehnert, Advertising Manager

Phone: +49 6421 3086-594 E-Mail: mlehnert@tedo-verlag.de

Laura Rösser, Media Consulting Phone: +49 6421 3086-516 E-Mail: Iroesser@tedo-verlag.de

7 Terms of Payment/Bank Details:

The invoice amount is payable within 14 days of the invoice date. For payments within 8 days we grant 2% discount.

Sparkasse Marburg-Biedenkopf:

Bank code 533 500 00, Acc. 1037305320 IBAN: DE83 5335 0000 1037 3053 20

SWIFT-BIC: HELADEF1MAR

Postbank Frankfurt/Main:

Bank code 500 100 60, Acc. 517 030-603 IBAN: DE 51 5001 0060 0517 0306 03

SWIFT-BIC: PBNKDEFF

2 Printing Process:

1 Sizes: DIN A4 210mm x 297mm (width x height)

> Print Space: 185mm x 270mm (width x height) Offset: Printing colours in Euroscale (CMYK) for offset

according to ISO12647-2, adhesive binding

Flectronical via e-mail to: 3 Data Delivery:

anzeigen@tedo-verlag.de

4 Printing Data: High-res PDF (with embedded fonts and transparency reduction)

5 Colours: When printing in four colours we use Cvan, Magenta, Yellow, Black (CMYK) as defined according to the Euroscale. It is absolutely

necessary to choose these colours in your programs.

Attention:

RGB colours or spot colours may only be used after consultation with

the publishing house.

6 Proof: A 1:1 printout is required to check a delivered display. For the printing

of coloured advertisements, please supply a corresponding and binding colour proof or print. Without these documents, no liability or warranty can be assumed for any errors. The publisher cannot accept any quarantee for colour deviations caused by different types of paper (proof/printing to production paper). This also applies to deviations within the tolerance range of expression to industrial colour printing

or due to offset printing.

7 Output Profile: ISO Coated v2 (ECI) / FOGRA39 (ISO12647-2:2004)

8 Return Consignment: Delivered printing documents will only be returned to the respective

client upon request. The obligation of the publisher to retain the advertisement ends three months after publication of the advertisement.

9 Warranty: Only data existing on the delivered data carrier can be exposed. The

publisher assumes no liability for deviations in texts, illustrations and especially colours. Incorrect exposures due to fragmentary or defective files, wrong settings or incomplete information will be invoiced according to actual expenses. The delivered film positives must be redigitalised. The customer will be charged separately for the additional effort

Flectronical via e-mail to: anzeigen@tedo-verlag.de

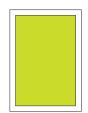
10 Contact:



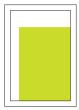
Trade Journal Formats and Technical Data



Size Format Print Space



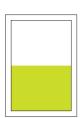
1/1 page 185mm x 270mm



Junior Page 140mm x 190mm



1/2 page vertical 90mm x 270mm

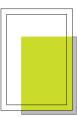


1/2 page horizontal 185mm x 130mm

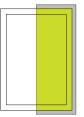
Size Format with Bleed



1/1 page 210mm x 297mm



Junior Page 148mm x 210mm



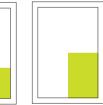
1/2 page vertical 1/2 page horizontal 105mm x 297mm 210mm x 148mm



1/3 page vertical 60mm x 270mm



1/3 page horizontal 185mm x 90mm



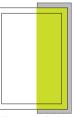
1/4 page 90mm x 130mm



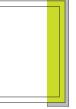
1/4 page horizontal 185mm x 65mm



1/3 page horizontal 210mm x 100mm

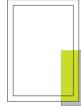


1/3 page vertical 70mm x 297mm



1/4 page vertical 52mm x 297mm 1/4 page horizontal 210mm x 74mm

1/4 page 105mm x 148mm



1/8 page vertical 52mm x 148mm



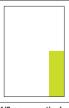
1/4 page vertical 45mm x 270mm



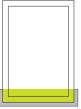
1/8 page 90mm x 65mm



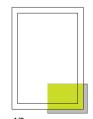
1/8 page horizontal 185mm x 30mm



1/8 page vertical 45mm x 130mm



1/8 page horizontal 210mm x 39mm

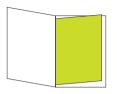


1/8 page 105mm x 74mm





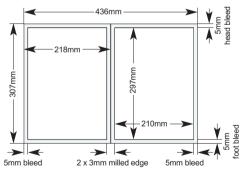
Bound Inserts: Prior to order acceptance and confirmation, a binding sample, if necessary a blind sample, with size and weight details, must be submitted. Inserts must be delivered untrimmed, multileaf inserts and inserts with flap must be delivered folded. The front of the binder must be marked.



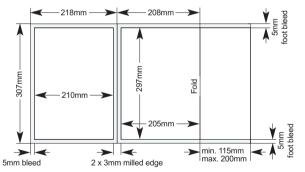
Minimal Format:147mm x 210mmMaximum Format:210mm x 297mm

Minimal Weight: for 4-paged products 115g/m²

4-paged Bound Insert



4-paged Bound Insert with Cover



Loose and Bound Inserts Formats and Technical Data



1 Loose Inserts:

Before the order is accepted and confirmed, we require a copy of a binding sample with an indicator of size and weight. The delivered inserts must be trimmed and folded as final products.



Minimal Format: 100mm x 210mm **Maximum Format:** 205mm x 290mm Minimal Weight: 115a/m² Maximum Weight: upon request

undefined

Positioning:

sample to the publisher.

14,500 copies

Required Quantity:

Delivery Address:

Our delivery address for bound-in inserts and any other supplement will be given

note in order to guarantee an unobstructed production. Therefore a sample of

the content on the pallet's outside is necessary. Please, also send an additional

to our customers with the confirmation of the order.

Delivery Deadline:

The printing documents deadline is also the delivery date for the respectively

agreed issue (see Editorial Calendar on page 4).

3 Contact:

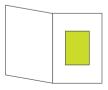
Markus Lehnert, Advertising Manager

Phone: +49 6421 3086-594 E-Mail: mlehnert@tedo-verlag.de

2 Fixed Inserts:

Mechanical Bonding: Glued edge parallel to the flange, at least 1cm to a maximum distance of 6cm from the flange. Folded products must be closed at the flange. Positioning upon request.

Affixed postcards, samples on bound-in inserts or full-paged advertisements are additionally charged as fixed inserts. Before the order is accepted and confirmed, a copy of a binding sample with an indication of size and weight is required.



Minimal Format: 105mm x 147mm **Maximum Format:** 148mm x 190mm Minimal Weight: 160a/m²

Delivery:

Deliveries of any bound-in inserts and fixed inserts always require a delivery

Special Advertsing Formats

Prices. Formats and Technical Data

1 Special Advertising Formats:

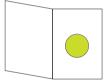




Flap



CD-ROM



Samples



2 Prices for Special Advertising:

Available upon request

3 Reprint:



Reprinting publications is a flexible and inexpensive possibility for a successful promotion by combining your product and brand message with the credibility and excellent reputation of [me].

We take care of printing and creating an electronic file for your website and, on request, distributing through our letter shop.

4 Price List for Reprint:

2 pages, 4-coloured, 135g/m²					
Circulation	500	1,000	2,000	5,000	10,000
Price	€ 810	€ 870	€ 1,010	€ 1,800	€ 2,400
	4	pages, 4-colour	ed, 135g/m²		
Circulation	500	1,000	2,000	5,000	10,000
Price	€ 920	€ 970	€ 1,210	€ 1,980	€ 3,020

All prices plus statutory VAT.

5 License for Self-Printing:

If you would like to reprint your article after publication in [me], you can purchase a reprinting license.

Reprinting License			
Circulation	up to 1,000 copies		
Price	€ 410		

incl. high-resolution PDF file. Plus statutory VAT.

6 Single License:

If you would like to use your technical contribution for online use after printing, we will be happy to create a low-resolution

PDF for you.

Single license: € 150.- (plus statutory VAT)

7 Contact:

Markus Lehnert, Advertising Manager

Phone: +49 6421 3086-594 E-Mail: mlehnert@tedo-verlag.de

Laura Rösser, Media Consulting Phone: +49 6421 3086-516

E-Mail: lroesser@tedo-verlag.de



1 Brief Characteristics: In six issues of [me], we offer you the opportunity to advertise on specific to-

pics (each topic only once a year!) easily and cost-effectively.

4-color product ad: € 590.-2 Price:

> For the special price of only € 500.- 1/4 page b/w we put your products optimally in scene - against small price surcharges also gladly in color. All prices

are exclusive of VAT.

3 Format: 91mm x 110mm within the specified layout

4	Topics:	Issue:	Advertising Deadline:
	Products Hannover Messe 2022	1+2/2022	22.04.2022
	Industrie 4.0 - Digitalization	1+2/2022	22.04.2022
	Safety Engineering	3/2022	27.05.2022
	Products Motek	4/2022	15.08.2022
	Linear Technology	4/2022	15.08.2022
	Additive Manufacturing	5/2022	19.09.2022
	Products SPS 2022	6/2022	11.10.2022
	Motion Control	6/2022	11.10.2022

Company Name Logo 12345 Standort | Tel : +49 1234 567-89 info@firmenname.com www.firmenname.com **Advertising Space** (91x110mm)

Your Advantages:

- · very inexpensive advertising
- · high distribution in the TeDo trade media print and online
- · your product ad appears in the appropriate editorial environment
- · with your individual QR code you lead the reader to your media
- if required, we will take care of the ad design for you free of charge!

No time for advertising?

Just send us your documents - we'll do the rest for you! anzeigen@tedo-verlag.de

What documents do we need? - The document check for you:

- Contact Information Address, phone, fax, e-mail, web address
- Logo Product Image
- Please send us your digitized logo
- Text
- We need your image with a minimum resolution of 300dpi - Word and other text files, also RTF formats up to 800 characters max.

4 Contact:



1 Brief Description: Represent your company in a short and concise way on a 1/2 or 1/1 page

with an image and logo of your company.

2 Prices: 1/1 page, 4c € 4,230.-

1/2 page, 4c € 2,040.-

All prices are zero rated for VAT.

3 Information Required: • Contact data (address, phone, fax, e-mail, web address)

· Digitalized logo as EPS-file

Product image – with a minimal resolution of 300dpi

· Text about your company in formats, such as Word, PDF or RTF.

1/2 page with approx. 1,900 characters 1/1 page with approx. 4,400 characters

The layout of your company portrait will be taken care of by our graphics

department and is included in the price.

Markus Lehnert, Advertising Manager

Phone: +49 6421 3086-594 E-Mail: mlehnert@tedo-verlag.de

Laura Rösser, Media Consulting Phone: +49 6421 3086-516 E-Mail: Iroesser@tedo-verlag.de



(Maximal 1 900 Zeichen)

Example 1/2 page



Example 1/1 page



Cover



- Booking of the cover image (including a 2- to 3-page exclusive cover story as agreed with the editorial team).
- Awarded only once per issue
- Layout and design of the cover page is carried out by TeDo Verlag
- Application or product images should be used
- Image 190mm x 190mm (width x height)
 + 3mm bleed all around,
 Image resolution at least 300dpi

€ 5;800.-

Inside Cover



- Booking of the inside cover picture (including a 2- to 3-page exclusive inside cover story as agreed with the editorial team).
- Placement at the beginning of the respective topic
- Layout and design of the inside cover is carried out by TeDo Verlag
- Application or product images should be used
- Image 190mm x 227mm (width x height)
 + 3mm bleed all around,
 image resolution at least 300dpi

€ 2,670.-

Eye-Catcher



- Prominently placed on pages 6 + 7 / "Blickfang" section
- Awarded only once per issue
- Layout and design are carried out by TeDo publishing house
- Editing of the short press text takes place in our editorial office (max. 1,200 characters)
- XXL image 420mm x 297mm (width x height)
 + 3mm bleed all around, image resolution at least 300dpi
- Maximum of two additional small images, detailed photos possible
- No logos, advertising texts and slogans possible!

€ 2,670.-

Trade JournalCirculation and Distribution Analysis





1 Circulation Control:



2 Circulation Analysis: Copies per issue on average for the period from 01.07.2020 to 30.06.2021 (Q3 + Q4 2020 and Q1 + Q2 2021)

13,700	there of abroad	146
524	there of abroad	11
73	there of abroad	1
-	there of abroad	-
451	there of abroad	10
-	there of abroad	-
-	there of abroad	-
13,176	there of abroad	135
300		
	524 73 - 451 - - 13,176	524 there of abroad 73 there of abroad - there of abroad 451 there of abroad - there of abroad - there of abroad there of abroad there of abroad there of abroad

3 Economic Area:

Statistic of actual circulation:

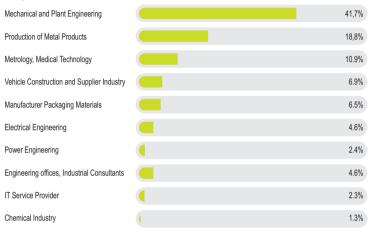
Actual distributed circulation	13,700	100%
International	146	1.1%
Germany	13,554	98.9%

4 National distribution by postal code:

Postal code 0	470	3.5%
Postal code 1	491	3.6%
Postal code 2	946	7.0%
Postal code 3	1,121	8.3%
Postal code 4	1,552	11.5%
Postal code 5	1,881	13.9%
Postal code 6	1,834	13.5%
Postal code 7	2,009	14.8%
Postal code 8	1,829	13.5%
Postal code 9	1,421	10.5%
Germany	13,554	100%



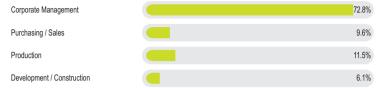
Target Markets



Company Size

1-20 Employees	41.4%
21-50 Employees	30.2%
51-100 Employees	11.6%
101-500 Employees	10.8%
501-1.000 Employees	3.6%
Over 1.000 Employees	2.4%

Position / Fields of Activity



Editorial Analysis





	Accepted from model volling new Mass Clines modelling.	*** VISION **** In VISION ************************************	Production SIT&Production	SCHALTSCHRANKSAU SCHALT- SCHRANKBAU	GD GERÄUDEOIGYTAL GERÄUDEOIGYTAL GERÄUDEDIGITAL	ROBOTIK UND PRODUKTION	INDUSTRIAL COMMUNICATION	HOB Die Holzbearbeitung	[me]	dima dima digitale maschinelle	Nachhalingseri ud Sichraft dhf Intralogistik
Magazin							JOURNAL	•	Engineering	Fertigung	
Website	•			•		•				•	
Newsletter											
INA App											
Webinare	TechTalks	TechTalks	TechTalks	TechTalks		TechTalks		TechTalks	TechTalks	TechTalks	TechTalks
Events				Network							
Virtual Trade show	Industry Show	inVISION Show	Industry Show	Industry Show	Industry Show	Smart Robotics					
Social Media	LinkedIn, Twitter	LinkedIn	LinkedIn, Twitter	LinkedIn	LinkedIn	LinkedIn		LinkedIn	LinkedIn	LinkedIn	LinkedIn
Podcast	•••										
Award											
TV	Automation TV	inVISION TV		SSB TV	GD TV	Robotik TV					

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				Industrial Security Report		Industrial AI		
Magazin		E-Mag.						
Website	•	•					•	
Newsletter								
INA App						-		
Webinare		TechTalks						
Events								
Virtual Trade show								
Social Media					LinkedIn			
Podcast								
Award								
TV								

Reach your target group where they are: on up to 99 media channels



1 Website: www.me-magazin.com
2 Usage Data: From 01. July 2020 - 30. June 2021

Visitors: 6,631; Page Views: 9,282

3 Brief Description: For an efficient cross-media campaign that places your advertising message

precisely, online advertising is an important element. On our website www.me-magazin.com, you always publish your advertising message very

close to the latest news or suitable editorial content.

4 Target Group: Users and experts from all areas of mechatronics

5 Publisher: TeDo Verlag GmbH • Zu den Sandbeeten 2 • 35043 Marburg

7 Data Format: GIF, PNG, JPEG (72dpi, RGB colour space) or HTML5 file size max. 4MB

No evaluations for flash banner or i-frames integrated banner possible.

8 Contact: Markus Lehnert, Advertising Manager

6 Banner Formats and Prices: +49 6421 3086-594

Banner	Size (Pixel)	Description	Price/ month
1. Super-Fullsize- Banner	728 x 90 Pixel	Integrated prominent placement in the content of the website	€ 620
2. Skyscraper	160 x 600 Pixel	Portrait advertising space to the right of the content	€ 720
3. Super-Banner	728 x 90 Pixel	Prominent placed at the header with plenty of space for your advertising message	€ 1,230
4. Medium Rectangle	300 x 250 Pixel	Striking in the middle of the editorial environment	€ 620
5. Standard Top	300 x 60 Pixel	Concise smaller advertising space to the right of the content	€ 790
6. Cornersquare Banner	405 x 90 Pixel	Striking placement in the upper right corner	€ 620
7. Wallpaper	1,133 x 90 Pixel + 160 x 600 Pixel	Combine the advantages of Skyscraper and Super-Banner	€ 2,900
8. Billboard	1,133 x 250 Pixel	Very prominent placement and especially suitable for large motifs due to maximum surface area	€ 1,850

me : 6. Cornersquare 3. Super-Banner 5. Standard Top Skyscraper 4. Medium Rectangle 1.Super-Fullsize-Banner 8 Rillhoard

E-Mail: mlehnert@tedo-verlag.de

Laura Rösser, Media Consulting

E-Mail: lroesser@tedo-verlag.de

Phone: +49 6421 3086-516



Further formats upon request. All prices are plus statutory VAT.

1 Brief Description:

An essential feature of the Sponsored Post format is its presentation in the style of the editorial environment. A sponsored post differs from editorial content by the following note: - Advertisement -

Success factors for a sponsored post are contents with relevance for the reader that offer him added values or benefits. The advertiser positions himself as a competent solution partner with target group-oriented formulations, appealing images or the simple presentation of complex facts. The wording of the headline has a decisive influence on the click rate of the user.

2 Content und Formats: a) Sponsored Post

By clicking on the link in the Sponsored Post, the user can access the complete article at www.me-magazin.com. From there there is a link to your target-URL.

b) Text-Teaser

By clicking on the link in the Text-Teaser the user is taken directly to your target URL.

3 Date:

Please send us your data five working days before publication via e-mail to:

Required Data	Headline	Abstract	Thumbnail	Main Body	Images for Main Body	Target URL
Sponsored Post	max. 30 characters	max. 250 characters	400x220 Pixel	Approx. 2,500 characters	800x440 Pixel	To your website
Text-Teaser	max. 30 characters	max. 250 characters	400x220 Pixel	_	-	To your website

All pictures as JPEG or PNG in RGB-colour space in 72 dpi. Copyrights required.

banner@tedo-verlag.de

In addition to the placements described here, we are happy to offer you further placements on request. Please also inquire about our attractive combination offers 'Online+Newsletter', which we tailor to your communication goals and offer maximum reach.

Medium and Form	Placement	Term	Price
Sponsored Post Premium	Head section	1 month	€ 1,450
Sponsored Post Standard	Bottom section	1 month	€ 1,300
Text-Teaser Premium	Head section	1 month	€ 1,240
Text-Teaser Standard	Bottom section	1 month	€ 1,160

(All prices are exclusive of the statutory VAT.)

5 Placement Website:

Linking:







Text-Teaser Linking to your target URL



4 Prices:

[me] is neither responsible for the content nor for any products offered.

1 Name: [me] Newsletter

2 Brief Characteristics: The fortnightly newsletter provides information on the technological and

economic impact of digitization in mechanical and electrical engineering. The reader learns what opportunities mechatronic systems open up in promising

industries such as packaging technology.

3 Target Group: Users and experts from all areas of mechatronics

4 Publication Frequency: 24 x per year

5 Usage Data: 5.053 Subscribers (as of August 2021)

6 Volumne: 10th Volumne 2022 7 Publishing House: TeDo Verlag GmbH

Zu den Sandbeeten 2 • 35043 Marburg

8 Contact: Wolfgang Kräußlich, Chief Editor

Publication Dates 2022:

January	February	March	April	May	June
01 24.01.2022	02 07.02.2022	04 07.03.2022	06 04.04.2022	08 02.05.2022	11 13.06.2022
	03 21.02.2022	05 21.03.2022	07 19.04.2022	09 16.05.2022	12 27.06.2022
				10 30.05.2022	

July	August	September	October	November	December
13 11.07.2022	15 08.08.2022	17 05.09.2022	19 04.10.2022	22 14.11.2022	24 12.12.2022
14 25.07.2022	16 22.08.2022	18 19.09.2022	20 17.10.2022	23 28.11.2022	
			21 31.10.2022		

Phone: +49 6421 3086-204

E-Mail: wkraeusslich@tedo-verlag.de

Markus Lehnert, Advertising Manager

Phone: +49 6421 3086-594 E-Mail: mlehnert@tedo-verlag.de Laura Rösser, Media Consulting Phone: +49 6421 3086-516

E-Mail: lroesser@tedo-verlag.de





9 Prices and Forms of Advertising:

Description	Format	Price
Header Banner	600 x 150px	€ 870
Premium Banner	600 x 150px	€ 820
Standard Banner	600 x 150px	€ 770
Sponsoring	• 3 product messages* (500 to 1,000 characters) • 1 banner (600 x 150px) • Company logo	€ 2,070
Standalone Newsletter (Exclusive newsletter that only communicates your content)	8-10 product messages* (500 to 1,000 characters) 1 to 3 banners (600 x 150px) Company logo	€ 3,590

The above unit prices plus VAT apply to all ad sizes. For information on Sponsored Post/Text Teaser, see page 26.

* Texts are edited

10 File Formats: 600 x 150 pixels at 72dpi as JPG in RGB color space File size max. 250KB Please send us data in RGB color space only. If you send us data in CMYK

color space, color deviations may occur during the production process.

11 Data Delivery: Upon delivery, please send us the following data by e-mail to:

banner@tedo-verlag.de

Customer name

• Contact person for queries

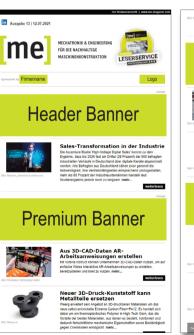
Destination URL

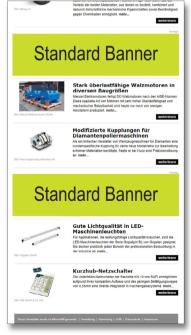
12 Deadline: One week before the newsletter is published

13 Terms of Payment/Bank Account:

The invoice amount is payable within 14 days of the invoice date. We grant a 2% discount for payments within 8 days

<u>Sparkasse Marburg-Biedenkopf:</u> BLZ 533 500 00, Acc. 1037305320 IBAN: DE83 5335 0000 1037 3053 20 SWIFT-BIC: HEI ADEF1MAR Postbank Frankfurt/Main: BLZ 500 100 60, Acc. 517 030-603 IBAN: DE 51 5001 0060 0517 0306 03 SWIFT-BIC: PBNKDEFF







1 Brief Description:

An essential feature of the Sponsored Post format is its presentation in the style of the editorial environment. A sponsored post differs from editorial content by the following note: - Advertisement -

Success factors for a sponsored post are contents with relevance for the reader that offer him added values or benefits. The advertiser positions himself as a competent solution partner with target group-oriented formulations, appealing images or the simple presentation of complex facts. The wording of the headline has a decisive influence on the click rate of the user.

2 Content und Formats: a) Sponsored Post

By clicking on the link in the Sponsored Post, the user can access the **complete** article at www.me-magazin.com. From there there is a link to your target-URL.

b) Text-Teaser

By clicking on the link in the Text-Teaser the user is taken **directly to your target URL**.

3 Date: Please send us your data five working days before publication via e-mail to:

Required Data	Headline	Abstract	Thumbnail	Main Body	Images for Main Body	Target URL
Sponsored Post	Max. 30 characters	Max. 250 characters	400 x 220 Pixel	Approx. 2,500 characters	800 x 440 Pixel	To your website
Text-Teaser	Max. 30 characters	Max. 250 characters	400 x 220 Pixel	-	-	To your web- site

All pictures as JPEG or PNG in RGB-colour space in 72 dpi. Copyrights required.

banner@tedo-verlag.de

In addition to the placements described here, we are happy to offer you further placements on request. Please also inquire about our attractive combination offers 'Online+Newsletter', which we tailor to your communication goals and offer maximum reach.

4 Prices:

Medium and Form	Placement	Term	Price/Month
Sponsored Post Premium	Head section	1 issue	€ 1,320
Sponsored Post Standard	Bottom section	1 issue	€ 1,010
Text-Teaser Premium	Head section	1 issue	€ 915
Text-Teaser Standard	Bottom section	1 issue	€ 770

(All prices are exclusive of the statutory VAT.) Linking:

5 Placement





Sponsored Post





[me] is neither responsible for the content nor for any products offered.



1 Name: i-need.de - Informations- und Marketingportal

2 Brief Description: i-need.de bundles all important information about your products, your company and your editorial publications. It provides the user with comprehensive information in text, image and video form. The i-need, de marketing portal combines all product catalogues of the TeDo trade media for these areas: Automation techno-

construction, building technology, industry 4.0.

i-need.de is unique because it clearly summarizes product information according to product groups. The search results provide the user with a comprehensive overview of the relevant products from the respective segment. The users appreciate the high quality of the search results, which are an important part of strategic information procurement.

logy, production technology, industrial image processing, robotics, switch cabinet

With the three packages Basic, PRO and PREMIUM, i-need.de offers you interesting communication channels on a highly frequented information platform

for automation products and services.

Selection of the most important target groups, since i-need.de addresses numerous user groups: Design engineers, plant and production managers, manufacturing industry, technical buyers and users from mechanical and plant engineering, integrators, architects, electrotechnical industry, engineering offices, Machine Vision, switch cabinet builders, housing manufacturers,

building trades, electricians, specialist planners.

4 Usage Data: 01. July 2020 - 30. June 2021

3 Target Groups:

PRESENT

✓ Quickly introduce new products

✓ Show solution competence

✓ Active participation in the market

Visitors: 125.046

Page impressions: 247,965

5 Publishing House: TeDo Verlag GmbH. Zu den Sandbeeten 2. 35043 Marburg



Your entry into the Market Overviews. We are happy to advise you.

with the

BASIC-ACCOUNT

from

0.00€

Please contact us.

6 Contact:

Markus Lehnert. Advertising Management

Phone: +49 6421 3086-594 E-Mail: mlehnert@tedo-verlag.de Christoph Kirschenmann, Advertising Management IT&Production

Phone: +49 6421 3086-536

E-Mail: ckirschenmann@tedo-verlag.de

YOUR COMPANY, YOUR PRODUCTS,

YOUR SERVICE

Give us a call: +49 6421-3086-111

UOur media consultants will show you how easy it is!



www.i-need.de/?About



Paragraph 1: "Advertising order" in the sense of the following General Terms and Conditions means the contract for the publication of one or more advertisements by an advertiser in publications of the publishing company or the contract for the addition of supplements or inserts to such publications for the purpose of distribution.

Paragraph 2: In case of doubt, advertisements are to be called up for publication within one year after conclusion of the contract. If the right to call up single advertisements is granted within the framework of a contract, the order must be processed within one year of publication of the first advertisement, provided that the first advertisement is called up and published within the period specified in sentence 1.

Paragraph 3: In the case of contracts, the client is entitled to call up further advertisements beyond the quantity of advertisements specified in the order within the agreed period or the period specified in item 2.

Paragraph 4: If an order is not fulfilled for reasons for which the publisher is not responsible, the customer must refund to the publisher the difference between the discount granted and the discount corresponding to the actual purchase, without prejudice to any further legal obligations. The refund does not apply if the non-fulfillment is due to force majeure in the risk area of the publisher.

Paragraph 5: Orders for advertisements, bound inserts and external inserts which are declared to be published exclusively in certain numbers, certain editions or at certain positions in the publication must be received by the publisher in sufficient time for the customer to be informed before the advertising deadline if the order cannot be executed in this way.

Paragraph 6: Advertisements will only be accepted at certain positions if these special placements have been confirmed by the publisher in written form.

Paragraph 7: Cancellation of booked advertisements must always be made in written form, fax or e-mail is sufficient. Cancellation of advertisements already booked is possible free of charge up to 14 days before the advertising deadline, according to media data. Cancellation 13 to 7 days before the advertising deadline will be charged with a cancellation fee of 50% of the gross advertising price. For cancellations received later than 7 days before the advertising deadline, the publisher can charge the full gross advertising price.

There is no right of withdrawal for print and online advertisements with special placements (including cover pages, special formats and product overviews) as well as for title and interior title pages. Cancellations of online advertisements must be made in written form eight weeks before the start of publication. Cancellation less than eight weeks before the start of the placement is not possible. The advertisement will thus be charged in full at the agreed advertisement price.

Paragraph 8: The publisher reserves the right to reject advertising orders - including single call-offs within the scope of a contract - and supplement orders due to their content, origin or technical form according to uniform, factually justified principles of the publisher if their content violates laws or official regulations or their publication by the publisher is unreasonable. This also applies to orders placed with branch offices, acceptance offices or representatives. Orders for inserts are only binding for the publisher after presentation of a sample of the insert and its approval. Inserts which, due to their format or presentation, give the reader the impression of being part of the magazine or contain third-party advertisements will not be accepted.

Paragraph 9: The client is responsible for the timely delivery of the advertisement text and flawless printing documents or inserts. The running times of the media formats begin and end according to the booked periods. This applies to all formats in all publishing media. If the data is delivered to the publisher later than the deadlines published in the media data, the media delivery time will be shortened accordingly. The Publisher will invoice the booked periods. The publisher will mimediately request a replacement for noticeably unsuitable or damaged printing documents. The publisher guarantees the usual printing quality for the title used within the scope of the possibilities provided by the printing documents. Damages incurred for the publisher due to the late submission of printing documents are to be paid by the customer.

Paragraph 10: In case of illegible, incorrect or incomplete printing of the advertisement, in whole or in part, the customer is entitled to a reduction in payment or a faultless replacement, but only to the extent that the purpose of the advertisement has been impaired. If the publisher fails to meet a reasonable deadline for this purpose or if the replacement advertisement is again not faultless, the customer is entitled to a reduction in payment. Claims for damages arising from positive breach of claim, faults upon conclusion of the contract and unauthorised clains are even when placing an order by telephone - excluded; claims for damages arising from impossibility of performance and delay are limited to compensation for the foreseeable damage and the remuneration paid for the relevant advertisement or supplement. This does not apply to intent and gross negligence of the publisher, his legal representative and his vicarious agent. The Publisher's liability for damages due to the absence of warranted characteristics remains unaffected. The publisher is only liable for faults of any kind resulting from telephone transmission in the event of intent or gross negligence. In commercial business transactions, the publisher shall also not be liable for gross negligence

on the part of vicarious agents; in other cases, liability towards merchants for gross negligence is limited to the foreseeable damage up to the amount of the relevant advertising fee. Complaints must be made within four weeks of receipt of the invoice, except in the case of non-obvious defects.

Paragraph 11: If advertising motifs are transmitted digitally by the customer, the liability of the publisher for completely or partially illegible, incorrect or incomplete reproduction of the corresponding advertisements is excluded.

Paragraph 12: For material provided by the customer (bound inserts, supplements, etc.), the publisher assumes no quarantee for the correctness of the quantities or qualities designated as delivered.

Paragraph 13: TeDo Verlag assumes that the image and copyright of data received by TeDo Verlag from third parties is held by the sender or his employer, unless otherwise indicated. TeDo Verlag assumes no liability if a warning notice is issued in such a case.

Paragraph 14: Proofs will only be supplied upon explicit request. The customer is responsible for the correctness of the returned proofs. The publisher will consider all error corrections that are reported to him within the deadline set in the proof.

Paragraph 15: If no special size regulations are given, the calculation is based on the usual print height for this type of advertisement.

Paragraph 16: If the client does not pay in advance, the invoice will be sent immediately, if possible 14 days after publication of the advertisement. The invoice is to be paid within the period indicated in the price list, running from receipt of the invoice, unless a different payment period or advance payment has been agreed in individual cases. Any discounts for early payment are granted according to the price list.

Paragraph 17: In the event of default or deferment of payment, interest and collection costs will be charged. In the event of default in payment, the publisher may defer further execution of the current order until payment has been made and demand advance payment for the remaining advertisements. If there are justified doubts about the solvency of the customer, the publisher is entitled to make the publication of further advertisements dependent on the advance payment of the amount and on the settlement of outstanding invoice amounts, irrespective of any originally agreed payment terms. This also applies during the term of an advertisement contract.

Paragraph 18: Upon request, the publisher supply a copy of the advertisement with the invoice. Depending on the type and scope of the advertisement order, excerpts of advertisements, document pages or complete document numbers are delivered. If a document can no longer be provided, it is replaced by a legally binding certificate from the publisher confirming the publication and distribution of the advertisement.

Paragraph 19: Costs for the production of ordered artwork as well as for substantial changes to originally agreed designs requested or for which the customer is responsible are charged to the customer.

Paragraph 20: In the case of numerical advertisements, the publisher exercises the care of a prudent businessman for the safekeeping and timely frowarding of the offers. Registered letters and express letters on numerical displays are only forwarded by normal mail. Receipts on numerical displays are kept for four weeks. Submissions that are not collected within this period will be destroyed. The publisher will return valuable documents without being obliged to do so. In the interest and for the protection of the customer, the publisher reserves the right to open the incoming offers to prevent misuse of the number service for verification purposes. The publisher is not obliged to pass on business promotions and brokerage offers.

Paragraph 21: CDs will only be returned to the client on special request. The storage obligation ends three months after expiry of the order.

Paragraph 22: Advertising agents and advertising agencies are obliged to stick to the publisher's price list in their offers, contracts and invoices with the advertisers. The agency fee granted by the publisher may not be passed on to the customer in whole or in part.

Paragraph 23: The European Commission provides a platform for out-of-court online settlement of disputes (the socalled OS platform) under http://ec.europa.eu/consumers/odr/ We are neither willing nor obliged to participate in a dispute resolution procedure before a consumer arbitration board.

Paragraph 24: Place of performance and jurisdiction is the registered office of the publisher. Insofar as the publisher's claims are not asserted in the dunning procedure, the place of jurisdiction for non-merchants is determined by their place of residence. If the domicile or habitual abode of the client is unknown at the time the lawsuit is filed, or if the client has moved his domicile or habitual abode out of the scope of application of the law after conclusion of the contract, the place of jurisdiction is agreed to be the registered office of the publisher.

Paragraph 25: In the event of partial or total invalidity of any provision, the validity of the remaining provisions will remain unaffected.



Your Contact in the Editorial Department of [me]:



Wolfgang Kräußlich Chief Editor wkraeusslich@tedo-verlag.de Phone: +49 6421 3086-204

Publishing Management:



Kai Binder kbinder@tedo-verlag.de Phone: +49 6421 3086-139



TeDo Verlag GmbH

Zu den Sandbeeten 2 35043 Marburg PO Box 2140 35009 Marburg

Phone: +49 64 21 3086-0 Fax: +49 64 21 3086-280 www.me-magazin.com kundenservice@tedo-verlag.de

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